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 **Internal Technical Pump Sales Engineer -** **Cambridge**

Job Title: Internal Technical Pump Sales Engineer

Salary: Starting salary £24,00 (but for the right candidate and experience we would be willing to pay more)

Location: Sawston, Cambridge

Hours 40 hours a week

Holiday 20 Days plus Bank Holidays

**Are you an experienced, friendly and reliable technical expert looking for a interesting new role in the Cambridge** area. Do you have the ability to build trusted relationships with our customers, so you can advise on technical issues problems, *but also recommend and makes sales*.

Ideally you will have experience in the pump sector, but candidates are welcome from comparable industries such as manufacturing, engineering or facilities management.

We offer a friendly, supportive modern environment, with training offered, free onsite parking,

mileage paid for travel to our other office in Colchester (if required) and company pension.

**Main Duties and Responsibilities:**

* Offer excellent customer service by liaising with customers and following up on quotations and enquiries.
* Provide expert technical advice to customer on the telephone and via email
* Generate and send technical quotations.
* Proactively seek new customers, build relationships and contact to arrange meetings for sales staff
* Provide support in generating and distributing marketing material to promote the company and increase sales
* Interact with visitors and sales representatives
* Assist office staff with administration duties
* Any other duties as appropriate.

**Knowledge and skills required**

* Self-starter, enthusiastic and willing to use initiative
* Motivation to learn and understand the business and products
* Ability to work under pressure and meet deadlines
* Flexible approach
* Good written and oral communication skills, to ensure good relationships with customers and colleagues are maintained.
* Ability to work well as part of a proactive sales team
* Training will be given to the successful candidate